

Program Implementation / Support Unit  
Punjab Resource Improvement and Digital Effectiveness (PRIDE) Program  
Planning & Development Board,  
Government of the Punjab



Evaluation Report

Request for Quotations (RFQs)  
Providing & Installation of Data Center Equipment for P&D Board

Ref# PK-PSU-363654-GO-RFQ

Program Implementation Unit, Planning & Development Board,  
11-A, Upper Mall Scheme, Mian Meer Road, Lahore.  
Ph# 042-99332566-69, Fax # 042-35750283

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## 1. PROJECT BACKGROUND

Program Implementation Unit under the Technical Assistance (TA) component of Program Support Unit, Punjab Resource Improvement and Digital Effectiveness (PRIDE) program advertised Requested for Quotations (RFQs) for **Providing & Installation of Data Center Equipment for P&D Board** required for digitization of Planning & Development Board at estimated cost is **USD=73,500 (PKR=20.0 M)**, therefore, the procurement is processed through shopping method in accordance with World Bank Regulation.

## 2. GENERAL

The Request for Quotations (RFQs) was floated on the website of Program Implementation Unit, P&D Board on 15.01.2024 **Appendix-1**. In response to aforementioned advertisement, the following firms participated in the procurement process:

- i) M/s. Hafiz Brothers
- ii) M/s. Bahi Bhai Traders
- iii) M/s. Future Point Technologies

## 3. SUBMISSION OF QUOTATIONS

The date and time for submission of quotations was fixed on **22.01.2024** at **11:00 A.M** and quotations from above mentioned three (03) firms were received on the fixed date and time:

## 4. QUOTATION OPENING

Quotations were opened on **22.01.2024** at **11:30 A.M** in committee room of Program Implementation Unit, P&D Board by the procurement committee in presence of representatives of the firms who attended. The name of firms and their quoted prices were announced and recorded. Minutes of the quotations opening meeting is attached as **Appendix-2**. The detail is given as under;

Sr. No.	Name of Participated Firms	Total Price (Inclusive of all taxes) in PKR
1	M/s. Hafiz Brothers	Rs. 16,697,100/-
2	M/s Bahi Bhai Traders	Rs. 22,990,800/-
3	M/s. Future Point Technologies	Rs. 27,242,500/-

## 5. QUOTATION EVALUATION

You are requested to submit copies of the following documents as evidence of your eligibility;

21/4/20



- i. Must have five years experience of providing similar goods (Letter of Incorporation will be required).
- ii. Must have completed at least 05 similar contracts (supported with documentary evidences, i.e; copies of contract, work order and completion certificate etc).
- iii. Must have valid registration of NTN and GST with FBR and shall be an active taxpayer (supported with documentary evidence),
- iv. Must be an authorized partner/dealer/distributor/reseller or contractor.
- v. Have maintenance facility/office in Lahore for after sales services,
- vi. Not be insolvent, in receivership, bankrupt or being wound up or debarred from public procurement.

## 6. ARITHMETIC CHECK AND CORRECTIONS

The quotations were checked for arithmetic corrections and corrections have been applied where required. The details of arithmetic corrected quotations have been summarized as following:

Sr. No.	Name of Firm	Arithmetic Corrected Price (Inclusive of taxes)	Status of firm
01	M/s Hafiz Brothers	16,697,100	The firm has quoted the lowest price and met with the eligibility criteria and recommended for award of purchase order.
02	M/s Bahi Bhai Traders	22,990,800	The firm has quoted the price which is comparatively higher and rejected.
03	M/s. Future Point Technologies	27,242,500	The firm has quoted the price which is comparatively highest and rejected.

## 7. PRICE VALIDITY

The price validity period of 180 days from the date of quotation opening was specified in the RFQs.

## 8. TIME FOR COMPLETION

The firms agreed to complete the work within **30 days** (extendable) from the date of commencement of work as per RFQ documents.

## 9. COMPLIANCE WITH ELIGIBILITY REQUIREMENTS

The firm's compliance have been reviewed with the requirements of RFQs

## 10. COMPARATIVE STATEMENT

The quotations based on comparative statement is placed at **Appendix-3**.

 21/11/10

11. CONCLUSIONS AND RECOMMENDATIONS.

Based on the detailed evaluation, it is concluded that **M/s. Hafiz Brothers** has submitted the lowest evaluated quotation of **Rs. 16,697,100/-** (inclusive of all applicable taxes) for **Providing & Installation of Data Center Equipment for P&D Board**. Accordingly, it is recommended by the procurement committee that Program Implementation Unit, P&D Board under PSU, PRIDE may issue the purchase order to the selected firm before expiration of the price validity period

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# APPENDIX 1: ADVERTISEMENT



Career  
ABOUT US   PROGRAMS   INITIATIVES   INFO DESK

Home > Shortlisting Document-Impact Assessment of SMART Program

## Shortlisting Document-Impact Assessment SMART Program

### Procurements

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RFBs Desktop Computers and IT Equipments

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RFB Document Desktop Computers and IT Equipments

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End Evaluation Report (BER) Providing & Installation of Video Wall Solution

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## APPENDIX 2: BID OPENING RECORD



GOVERNMENT OF THE PUNJAB  
PROGRAM IMPLEMENTATION UNIT  
PLANNING & DEVELOPMENT BOARD

Subject: **MINUTES OF PROCUREMENT COMMITTEE MEETING FOR OPENING OF QUOTATIONS FOR PROCUREMENT OF GOODS THROUGH SHOPPING METHOD UNDER PROGRAM SUPPORT UNIT, PLANNING & DEVELOPMENT BOARD**

(Date & Time: 22.01.2024 at 11:30 A.M)

A procurement committee meeting for opening of quotations for procurement of providing & installation of IP Phones (50 Nos) (lot#01) and for providing & installation of Data Center equipment (lot#02) was held under the chairmanship of Program Director, Program Implementation Unit, Planning & Development Board. List of the participants is attached at **Annexure-A**.

2. The procurement committee showed all the sealed envelopes and opened the lot wise quotations of above mentioned procurements in the presence of the representative of firms who choose to attend the quotation opening meeting. The procurement committee opened and announced the lot wise names of firms and their quoted prices. The lot wise detail of firms and their quoted prices are given as under:

Sr. No.	Description	Name of Firms	Total Price (Inclusive of all taxes) in PKR
01	Providing & Installation of IP Phones (50 Nos)	i. M/s. Bahi Bhai Traders	3,895,000
		ii. M/s. Meezan Trading & Co	5,000,000
		iii. M/s. Future Point	7,782,100
02	Providing & installation of Data Center Equipment	i. M/s Hafiz Brothers	16,697,100
		ii. M/s. Bahi Bhai Traders	22,990,800
		iii. M/s. Future Point	27,242,500

3. The chair directed to the members of procurement committee, PIU/PSU, P&D Board to prepare the lot wise detailed evaluation reports for procurement of goods as per criteria mentioned in the RFQ documents.

### Decisions:

- Procurement committee decided to prepare the lot wise detailed evaluation report as per criteria defined in the RFQ documents.
- Ten days grievance period shall be given to the participated firms before award of purchase order to the lowest evaluated firms.

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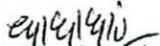
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- The procurement committee rejected the quotation of M/s. 319 Solution for providing & installation of data center equipment (lot#02) amounting to PKR=34,370,938/- received through email and after closing time i.e; 22.01.2024 at 11:35 AM. Copy of the quotation of the firm is attached at **Annex-B**.

4. During the procurement process there was no dispute found and no grievance raised from any bidder.

5. The meeting ended by the chair with the vote of thanks.

  
(Mr. M. Ahmad Awan)  
Program Officers, PIU  
P&D Board

  
(Mr. Waqar Hussain)  
Procurement Specialist, PIU  
P&D Board

  
Mr. Ali Jalal)  
Program Director, PIU/PSU  
P&D Board



**LIST OF PARTICIPANTS**

Subject: **MINUTES OF PROCUREMENT COMMITTEE MEETING FOR  
OPENING OF QUOTATIONS FOR PROCUREMENT OF GOODS  
THROUGH SHOPPING METHOD UNDER PROGRAM SUPPORT  
UNIT, PLANNING & DEVELOPMENT BOARD**

(Date & Time: 22.01.2024 at 11:30 A.M)

Sr. No.	Name of Officer	Designation	Organization
01	Mr. Ali Jalal	Program Director	PIU, P&D Board
02	Mr. Waqar Hussain	Procurement Specialist	PIU, P&D Board
04	M. Ahmad Awan	Program Officer	PIU, P&D Board
05	Abdullah	Marketing Officer	Bahi Bhai Traders
06	Mumtaz Ali	Sales Executive	Future Point

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*4/19/19/10/2*

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Waqar Hussain <waqarkhanmagsi5@gmail.com>

## Financial Proposal for Servers, UPS and Racks

Zahid <zahid.jamil@319solutions.net>

Mon, Jan 22, 2024 at 11:35 AM

To: "waqarkhanmagsi5@gmail.com" <waqarkhanmagsi5@gmail.com>

Cc: aqeel hafeez <aqeel.hafeez@319solutions.net>, Yasir Wasim <yasir.wasim@319solutions.net>, Muhammad Asim <muhammad.asim@319solutions.net>

Dear Sir,

Hope you will be fine please find the attached Financial Proposal as you have required Quotations (RFQs) Data Center Equipment.

In conclusion, we believe that our proposal offers excellent value and exceptional quality IT equipment, along with outstanding customer service and technical support. We hope that you will consider our proposal and that we can establish a lasting business relationship.

Please do not hesitate to contact us if you have any questions or if you would like to discuss our proposal further.

Thank you for considering our proposal, and we look forward to the opportunity to serve your organization.

Sincerely,

Muhammad Zahid Jamil  
Manager Enterprise sales Solutions  
319 Solutions Pvt Ltd.  
Lahore.  
zahid.jamil@319solutions.net  
+923004650153

Financial Servers UPS Rack PIU RFQ-Data Center Equipment 22-01-2024.pdf  
299K

*Zahid* *21/1/24*  
*Waqar*

No. 319-LHR/Sales-04/24  
 Date: 22-01-2024



To,  
 Mr. Waqar Khan  
 Program Implementation Unit,  
 Lahore.

Office # 21, 4th Floor, Madina Tower,  
 224 Ferozepur Road, Lahore.  
 Ph: +92 42 354 624 86  
 Cell # +92 309 7775 319  
 Email: info@319solutions.net  
 Web: www.319solutions.net

Subject: Financial Proposal Servers, UPS and Rack

Dear Sir,

We are pleased to Financial Proposal our company 319 Solutions (Pvt) Ltd, as authorized partner for Dell, Lenovo, HP, Attom, Kodak Alaris, Avison, VIISAN, Document Imaging solutions, Aver video conference solution, Desktop Computer & Laptops provider in Pakistan and have the best Technical Support team of certified professionals, below is our best solution for you.

SN	Description	Unit Prices with GST	Qty	Total Price with GST
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Dell PowerEdge R750xs Server		Rs.	2	Rs.
1	Dell PowerEdge R750xs Server Dell PowerEdge R750xs Server 3.5" Chassis with up to 8 HDD		1	
2	Processor Intel® Xeon® Gold 5318Y 2.1G, 24C/48T, 11.2GT/s, 36M Cache, Turbo, HT (165W) DDR4-2933		2	
3	Memory 64GB RDIMM, 3200MT/s. Dual Rank, 16Gb		4	
4	HDD DELL 960GB SSD SAS 12Gbps 2.5in with 3.5in HYB CARR, Hot-Plug		8	
5	RAID Card PERC H755 Controller. Front 8GB NV Cache		1	
6	NIC Broadcom 5720 QP 1GbE BASE-T. OCP		1	
7	Additional NIC Intel X710-T4L Quad Port 10GbE BASE-T Adapter, PCIe Low Profile		1	
8	Rail Kit Sliding Rails with Cable Management Arm		1	
9	PSU Dual, Hot-plug, PSU (1+1), 800W Mixed Mode		1	
10	ESM iDRAC9 Express		1	
11	Optical Drive DVD+/-RW ROM, SATA, Internal		1	
12	Warranty 3 Years Pro Support NBD		1	
<b>Total</b>		<b>Rs.5,485,673/-</b>	<b>2</b>	<b>Rs. 10,971,346/-</b>

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Liebert ITA2 10KVA		Rs.	3	Rs.
1	Liebert ITA2 10KVA/10KW UPS Backup Time:2 Hrs. @70%of load One year warranty Including Batteries Limited Stoc Available		1	
2	VT-UPS 01202672 Liebert ITA2 10KVA/10KW UPS 230V LCD long backup Model		11	
3	Vertic EBC for Lieberit ITA2 Series UPS, 2U		1	
4	Installation & Commissioning		1	
<b>Total</b>		<b>Rs.7,092,164/-</b>	<b>3</b>	<b>Rs.21,276,492/-</b>

VERTIC Rack		Rs.	3	Rs.
1	VERTIC Rack & Accessories VT-RAK 01230840 Vertic VE Rack 42Ux600Wx11000, Front Single Rear, split mesh door with slide panels, RAL7021 black,		1	
2	Top mount fan Tray with 4 fans, mount on tope panel, Color: RAL7021		1	
3	Vertic EBC for Lieberit ITA2 Series UPS, 2U		1	
4	Installation & Commissioning		1	
<b>Total</b>		<b>Rs.707,700/-</b>	<b>3</b>	<b>Rs.2,123,100/-</b>

**TERMS & CONDITIONS:**

**All Prices Exclusive of Taxes**

34,370,938

**Delivery Period:** Ex-stock or 4-6 weeks after confirmation of purchase order.  
**Warranty:** One Year  
**Payment:** 100% payment against delivery of goods.  
**Income Tax Exemption:-**  
**GST/NTN Nos.:** Our Sales Tax Reg. No. is 3277876189361 and  
Our Income Tax Reg. No .is 6591777-6.

Sincerely yours

**Muhammad Zahid Jamil**

Manager Sales Enterprise solutions

zahid.jamil@319solutions.net

Ph: +92 300 4650153

Authorised Sales & Service Providers

Kodak alaris VIISAN **Avision** i2S DALLEMC   **AVer**  **ATTOM**  **RESTMOMENT**

**Head office: Islamabad**  
House No. 2, Sector I-8/4, Main Service Road,  
Near Jamia Masjid Bilal, Islamabad.  
Ph: +92 51 8469637 Fax: +92 51 8469638  
Email: info@319solutions.net  
Web: www.319solutions.net

**Regional office: Karachi**  
B-18 2nd Floor, Humaira Center  
Plot # 188-1-A/2, P.E.C.H.S Block 2  
Karachi. Ph: +92 21-345 413 98  
Cell # +92 309 3338 319


**Regional office: Peshawar**  
Office # E-19, 3rd Floor, Spinzer  
IT Towers, University Road,  
Peshawar. Ph: +92 91 725 7419  
Cell # +92 309 6667 319


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- A signature that appears to be "Zahid"  
- Another signature that appears to be "Muhammad"  
- Initials "S.S.P."


**APPENDIX 3: Evaluation record: Providing & Installation of Data Center Equipment for P&D Board**

Sr #	Item	Qty	M/s. Hafiz Brothers			M/s. Bahi Bhai Traders			M/s. M/s. Future Point Technologies		
			Quoted Brand / Model	Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax	Quoted Brand / Model	Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax	Quoted Brand / Model	Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax
1	Servers	2	Servers-DELL Power Edge R750Xs Server Rackmount	5,499,000	10,998,000	H3C/Uni Server R4900 G5 (China)	6,693,000	13,386,000	Dell Power Edge R750	10,152,000	20,304,000
2	UPS	3	UPS VERTIVE Model # ITA2-10K00AL1102P00 10KVA 230V UPS Along Maintenance Free sealed Lead Acid Dry Batteries.	1,699,000	5,097,000	DP Electronics/Ele ktra ES110	2,760,000	8,280,000	Eaton OEM	1,707,800	5,123,400
3	Rodent Repellent System	1	Rodent Repellent System-Rodent	18,500	18,500	T3-R LLC/T3-R Tripple High Impact	331,200	331,200	Rodent Repellent System	132,900	132,900
4	Air Dehumidifiers	1	Air Dehumidifiers-Crown MD231-3	164,900	164,900	Jet Cool Dehumidifier BL 830-E	345,000	345,000	Crownline OEM MD-283-2/OEM	199,300	199,300
5	Automatic Voltage regulator	1	Automatic Voltage Regulator-Stabimatic-VANGUARD-30	418,700	418,700	Stabimatic / SSD 3000 C	648,600	648,600	Automatic Voltage Regulator	1,482,900	1,482,900
<b>Total Quoted Prices (Inclusive of all applicable taxes)</b>					<b>16,697,100</b>			<b>22,990,800</b>			<b>27,242,500</b>

  
**(Hafiz M. Ahmad Awan)**  
 Program Officer, PIU, P&D Board

  
**(Mr. Muhammad Faisal)**  
 IT Professional, P&D Board

  
**(Mr. Waqar Hussain)**  
 Procurement Specialist, PIU,  
 P&D Board

  
**(Mr. Ali Jalal)**  
 Program Director, PIU/PSU  
 P&D Board