

Program Implementation / Support Unit
Punjab Resource Improvement and Digital Effectiveness (PRIDE) Program
Planning & Development Board,
Government of the Punjab



Evaluation Report

Request for Quotations (RFQs)
Providing & Installation of IP Phones (50 Nos) for P&D Board

Ref# PK-PSU-363640-GO-RFQ

Program Implementation Unit, Planning & Development Board,
11-A, Upper Mall Scheme, Mian Meer Road, Lahore.
Ph# 042-99332566-69, Fax # 042-35750283

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1. PROJECT BACKGROUND

Program Implementation Unit under the Technical Assistance (TA) component of Program Support Unit, Punjab Resource Improvement and Digital Effectiveness (PRIDE) program advertised Requested for Quotations (RFQs) for **Providing & Installation of IP Phones (50 Nos) for P&D Board** required for digitization of Planning & Development Board at estimated cost is **USD=44,406 (PKR=7.354 M)**, therefore, the procurement is processed through shopping method in accordance with World Bank Regulation.

2. GENERAL

The Request for Quotations (RFQs) was floated on the website of Program Implementation Unit, P&D Board on 15.01.2024 **Appendix-1**. In response to aforementioned advertisement, the following firms participated in the procurement process:

- i) M/s. Bahi Bhai Traders
- ii) M/s. Meezan Trading & Co
- iii) M/s. Future Point

3. SUBMISSION OF QUOTATIONS

The date and time for submission of quotations was fixed on **22.01.2024** at **11:00 A.M** and quotations from above mentioned three (03) firms were received on the fixed date and time:

4. QUOTATION OPENING

Quotations were opened on **22.01.2024** at **11:30 A.M** in committee room of Program Implementation Unit, P&D Board by the procurement committee in presence of representatives of the firms who attended. The name of firms and their quoted prices were announced and recorded. Minutes of the quotations opening meeting is attached as **Appendix-2**. The detail is given as under;

Sr. No.	Name of Participated Firms	Total Price (Inclusive of all taxes) in PKR
1	M/s Bahi Bhai Traders	Rs. 3,895,000
2	M/s Meezan Trading & Co	Rs. 5,000,000
3	M/s. Future Point	Rs. 7,782,100

5. QUOTATION EVALUATION

You are requested to submit copies of the following documents as evidence of your eligibility;

- i. Must have five years experience of providing similar goods (Letter of Incorporation will be required).
- ii. Must have completed at least 05 similar contracts (supported with documentary evidences, i.e; copies of contract, work order and completion certificate etc).
- iii. Must have valid registration of NTN and GST with FBR and shall be an active taxpayer (supported with documentary evidence),
- iv. Must be an authorized partner/dealer/distributor/reseller or contractor.
- v. Have maintenance facility/office in Lahore for after sales services,
- vi. Not be insolvent, in receivership, bankrupt or being wound up or debarred from public procurement.

6. ARITHMETIC CHECK AND CORRECTIONS

The quotations were checked for arithmetic corrections and corrections have been applied where required. The details of arithmetic corrected quotations have been summarized as following:

Sr. No.	Name of Firm	Arithmetic Corrected Price (Inclusive of taxes)	Status of firm
01	M/s Bahi Bhai Traders	3,895,000	The firm has quoted the lowest price and met with the eligibility criteria and recommended for award of purchase order.
02	M/s. Meezan Trading & Co	5,000,000	The firm has quoted the price which is comparatively higher and rejected.
03	M/s. Future Point	7,782,100	The firm has quoted the price which is comparatively highest and rejected.

7. PRICE VALIDITY

The price validity period of 180 days from the date of quotation opening was specified in the RFQs.

8. TIME FOR COMPLETION

The firms agreed to complete the work within **30 days** (extendable) from the date of commencement of work as per RFQ documents.

9. COMPLIANCE WITH ELIGIBILITY REQUIREMENTS

The firm's compliance have been reviewed with the requirements of RFQs

10. COMPARATIVE STATEMENT

The quotations based on comparative statement is placed at **Appendix-3**.

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11. CONCLUSIONS AND RECOMMENDATIONS.

Based on the detailed evaluation, it is concluded that **M/s. Bahi Bhai Traders** has submitted the lowest evaluated quotation of **Rs. 3,895,000/-** (inclusive of all applicable taxes) for **Providing & Installation of IP Phones (50 Nos)**. Accordingly, it is recommended by the procurement committee that Program Implementation Unit, P&D Board under PSU, PRIDE may issue the purchase order to the selected firm before expiration of the price validity period

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APPENDIX 1: ADVERTISEMENT

https://piu.punjab.gov.pk/procurements

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IMPLEMENTATION UNIT (PIU)
Government of the Punjab

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RFB Document-Desktop Computers and IT Equipments

RFB Evaluation Report (SER) Providing & Installation of Video Wall Solution

RFB Evaluation Report (SER) Providing and Installation of Projector, Flat Panel and Smart Phones+3G Net

RFB IT Equipment including laptops, internet devices, cell phones and air driers for P&D Board

Request for Quotations (RFQs) Data Center Equipment

Request for Quotations (RFQs) Providing & Installation of IP Phones (50 Nos)

Request for Quotations (RFQs) Procurement of IT equipment including laptops, internet devices, cell phones and air driers for P&D Board

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APPENDIX 2: BID OPENING RECORD



GOVERNMENT OF THE PUNJAB
PROGRAM IMPLEMENTATION UNIT
PLANNING & DEVELOPMENT BOARD

Subject: **MINUTES OF PROCUREMENT COMMITTEE MEETING FOR
OPENING OF QUOTATIONS FOR PROCUREMENT OF GOODS
THROUGH SHOPPING METHOD UNDER PROGRAM SUPPORT
UNIT, PLANNING & DEVELOPMENT BOARD**

(Date & Time: 22.01.2024 at 11:30 A.M)

A procurement committee meeting for opening of quotations for procurement of providing & installation of IP Phones (50 Nos) (lot#01) and for providing & installation of Data Center equipment (lot#02) was held under the chairmanship of Program Director, Program Implementation Unit, Planning & Development Board. List of the participants is attached at Annexure-A.

2. The procurement committee showed all the sealed envelopes and opened the lot wise quotations of above mentioned procurements in the presence of the representative of firms who choose to attend the quotation opening meeting. The procurement committee opened and announced the lot wise names of firms and their quoted prices. The lot wise detail of firms and their quoted prices are given as under:

Sr. No.	Description	Name of Firms	Total Price (Inclusive of all taxes) in PKR
01	Providing & Installation of IP Phones (50 Nos)	i. M/s. Bahi Bhai Traders	3,895,000
		ii. M/s. Meezan Trading & Co	5,000,000
		iii. M/s. Future Point	7,782,100
02	Providing & installation of Data Center Equipment	i. M/s Hafiz Brothers	16,697,100
		ii. M/s. Bahi Bhai Traders	22,990,800
		iii. M/s. Future Point	27,242,500

3. The chair directed to the members of procurement committee, PIU/PSU, P&D Board to prepare the lot wise detailed evaluation reports for procurement of goods as per criteria mentioned in the RFQ documents.

Decisions:

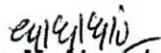
- Procurement committee decided to prepare the lot wise detailed evaluation report as per criteria defined in the RFQ documents.
- Ten days grievance period shall be given to the participated firms before award of purchase order to the lowest evaluated firms.

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- The procurement committee rejected the quotation of M/s. 319 Solution for providing & installation of data center equipment (lot#02) amounting to PKR=34,370,938/- received through email and after closing time i.e; 22.01.2024 at 11:35 AM. Copy of the quotation of the firm is attached at Annex-B.

4. During the procurement process there was no dispute found and no grievance raised from any bidder.

5. The meeting ended by the chair with the vote of thanks.


(Mr. M. Ahmad Awan)
Program Officers, PIU
P&D Board


(Mr. Waqar Hussain)
Procurement Specialist, PIU
P&D Board


Mr. Ali Jalal)
Program Director, PIU/PSU
P&D Board







LIST OF PARTICIPANTS

Subject: **MINUTES OF PROCUREMENT COMMITTEE MEETING FOR
OPENING OF QUOTATIONS FOR PROCUREMENT OF GOODS
THROUGH SHOPPING METHOD UNDER PROGRAM SUPPORT
UNIT, PLANNING & DEVELOPMENT BOARD**

(Date & Time: 22.01.2024 at 11:30 A.M)

Sr. No.	Name of Officer	Designation	Organization
01	Mr. Ali Jalal	Program Director	PIU, P&D Board
02	Mr. Waqar Hussain	Procurement Specialist	PIU, P&D Board
04	M. Ahmad Awan	Program Officer	PIU, P&D Board
05	Abdullah	Marketing Officer	Bahi Bhai Traders
06	Mumtaz Ali	Sales Executive	Future Point

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Waqar Hussain <waqarkhanmagsi5@gmail.com>

Financial Proposal for Servers, UPS and Racks

Zahid <zahid.jamil@319solutions.net>

Mon, Jan 22, 2024 at 11:35 AM

To: "waqarkhanmagsi5@gmail.com" <waqarkhanmagsi5@gmail.com>

Cc: aqeel hafeez <aqeel.hafeez@319solutions.net>, Yasir Wasim <yasir.wasim@319solutions.net>, Muhammad Asim <muhammad.asim@319solutions.net>

Dear Sir,

Hope you will be fine please find the attached Financial Proposal as you have required Quotations (RFQs) Data Center Equipment.

In conclusion, we believe that our proposal offers excellent value and exceptional quality IT equipment, along with outstanding customer service and technical support. We hope that you will consider our proposal and that we can establish a lasting business relationship.


Please do not hesitate to contact us if you have any questions or if you would like to discuss our proposal further.

Thank you for considering our proposal, and we look forward to the opportunity to serve your organization.

Sincerely,

Muhammad Zahid Jamil
Manager Enterprise sales Solutions
319 Solutions Pvt Ltd.
Lahore.
zahid.jamil@319solutions.net
+923004650153

 Financial Servers UPS Rack PIU RFQ-Data Center Equipment 22-01-2024.pdf
299K

 21/1/24/24

No. 319-LHR/Sales-04/24
 dated: 22-01-2024



To,
 Mr. Waqar Khan
 Program Implementation Unit,
 Lahore.

Office # 21, 4th Floor, Madina Tower,
 224 Ferozepur Road, Lahore.
 Ph: +92 42 354 624 86
 Cell # +92 309 7775 319
 Email: info@319solutions.net
 Web: www.319solutions.net

Subject: Financial Proposal Servers, UPS and Rack

Dear Sir,

We are pleased to Financial Proposal our company 319 Solutions (Pvt) Ltd, as authorized partner for Dell, Lenovo, HP, Attom, Kodak Alaris, Avison, VIISAN, Document Imaging solutions, Aver video conference solution, Desktop Computer & Laptops provider in Pakistan and have the best Technical Support team of certified professionals, below is our best solution for you.

SN	Description	Unit Prices with GST	Qty	Total Price with GST
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Dell PowerEdge R750xs Server		Rs.	2	Rs.
1	Dell PowerEdge R750xs Server Dell PowerEdge R750xs Server 3.5" Chassis with up to 8 HDD		1	
2	Processor Intel® Xeon® Gold 5318Y 2.1G, 24C/48T, 11.2GT/s, 36M Cache, Turbo, HT (165W) DDR4-2933		2	
3	Memory 64GB RDIMM, 3200MT/s, Dual Rank, 16Gb		4	
4	HDD DELL 960GB SSD SAS 12Gbps 2.5in with 3.5in HYB CARR, Hot- Plug		8	
5	RAID Card PERC H755 Controller. Front 8GB NV Cache		1	
6	NIC Broadcom 5720 QP 1GbE BASE-T. OCP		1	
7	Additional NIC Intel X710-T4L Quad Port 10GbE BASE-T Adapter, PCIe Low Profile		1	
8	Rail Kit Sliding Rails with Cable Management Arm		1	
9	PSU Dual, Hot-plug, PSU (1+1), 800W Mixed Mode		1	
10	ESM iDRAC9 Express		1	
11	Optical Drive DVD+/-RW ROM, SATA, Internal		1	
12	Warranty 3 Years Pro Support NBD		1	
Total		Rs.5,485,673/-	2	Rs. 10,971,346/-

Signature
 21/1/2024

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Liebert ITA2 10KVA		Rs.	3	Rs.
1	Liebert ITA2 10KVA/10KW UPS Backup Time:2 Hrs. @70%of load One year warranty Including Batteries Limited Stoc Available		1	
2	VT-UPS 01202672 Liebert ITA2 10KVA/10KW UPS 230V LCD long backup Model		11	
3	Vertic EBC for Lieberit ITA2 Series UPS, 2U		1	
4	Installation & Commissioning		1	
Total		Rs.7,092,164/-	3	Rs.21,276,492/-

VERTIC Rack		Rs.	3	Rs.
1	VERTIC Rack & Accessories VT-RAK 01230840 Vertic VE Rack 42Ux600Wx11000, Front Single Rear, split mesh door with slide panels, RAL7021 black,		1	
2	Top mount fan Tray with 4 fans, mount on tope panel, Color: RAL7021		1	
3	Vertic EBC for Lieberit ITA2 Series UPS, 2U		1	
4	Installation & Commissioning		1	
Total		Rs.707,700/-	3	Rs.2,123,100/-

TERMS & CONDITIONS:

All Prices Exclusive of Taxes

34,370,938

Delivery Period: Ex-stock or 4-6 weeks after confirmation of purchase order.
Warranty: One Year
Payment: 100% payment against delivery of goods.
Income Tax Exemption:-
GST/NTN Nos.: Our Sales Tax Reg. No. is 3277876189361 and
Our Income Tax Reg. No .is 6591777-6.

Sincerely yours

Muhammad Zahid Jamil
Manager Sales Enterprise solutions
zahid.jamil@319solutions.net
Ph: +92 300 4650153

Authorised Sales & Service Providers

Kodak alaris VIISAN **Avision** i2S DALLEMC   **AVer**  

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APPENDIX 3: Evaluation record: Providing & Installation of IP Phones (50 Nos) for P&D Board

Sr#	Items	Qty	M/s. Bahi Bhai Traders		M/s. Meezan Trading Co.		M/s. Moeed Enterprises	
			Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax	Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax	Unit price including Sales Tax (Rs.)	Total Amount including Sales Tax
1	IP Phones (CISCO CP-7821-K9)	50	77,900	3,895,000	100,000	5,000,000	131,900	6,595,000
Total Quoted Prices (Inclusive of all applicable taxes)				3,895,000		5,000,000		6,595,000

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(Hafiz M. Ahmad Awan)

Program Officer, PIU, P&D Board

Faisal

(Mr. Waqar Hussain)

Procurement Specialist, PIU,
P&D Board

Faisal

(Mr. Muhammad Faisal)

IT Professional, P&D Board

Ali Jalal

(Mr. Ali Jalal)

Program Director, PIU/PSU
P&D Board